## **BIOSTRATEGY CANVAS**

PROBLEM FACTS + FIGURES HYPOTHESIS	VISION HOW WOULD BIOLOGY SOLVE THIS PROBLEM?	VALUE PROPOSITION SPECIFIC ANGLE FOR VALUE CREATION	STAKEHOLDERS WHO NEEDS TO CHANGE TO REALIZE OUR VISION?
IMPORTANCE WHY IS THIS IMPORTANT NOW?	BUSINESS MODEL HOW CAN WE MONETIZE THIS?	METRICS/KPIs HOW WILL WE MEASURE OUR SUCCESS?	INTERNAL STORY WHAT WILL BE OUR STORY INTERNALLY?
CHALLENGES WHAT/WHO WILL IMPEDE OUR SUCCESS?	CHIEF BIOLOGY OFFICER WHO HAS THE SCIENTIFIC KNOWLEDGE TO LEAD?	BIOLOGY AS A SERVICE CAN WE PARTNER? WITH WHO?	EXTERNAL STORY WHAT STORY WILL WE TELL THE WORLD?
WHAT'S OUR PLAN?	MONTH 1 WHAT CAN WE CREATE IMMEDIATELY?	MONTH 3 WHAT PROGRESS WILL WE HAVE MADE?	MONTH 6 HOW ARE WE MAKING THE WORLD A BETTER PLACE?

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